

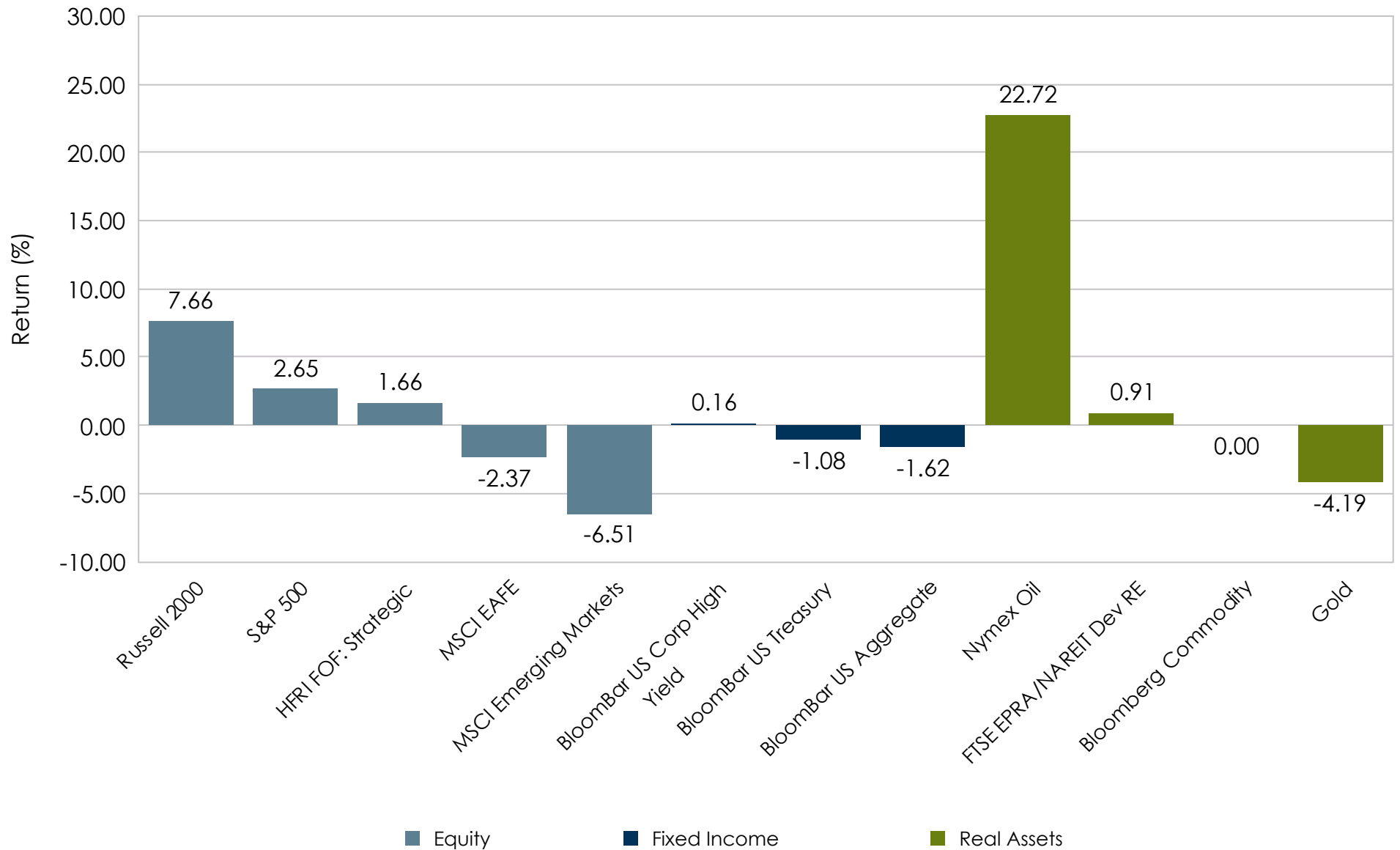
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## Global Economic Update

Third Quarter 2018

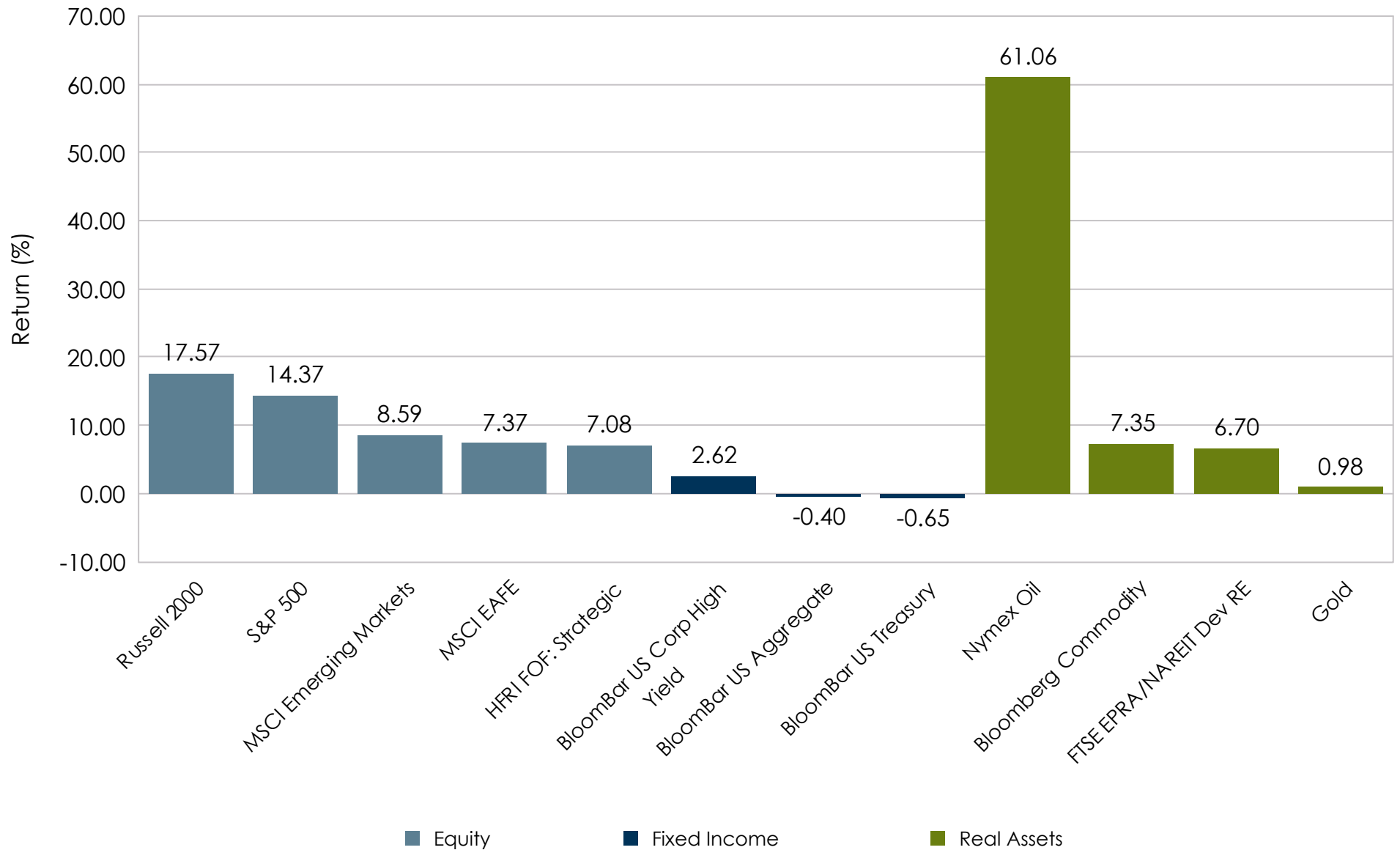
## Market Returns

For the YTD Period Ending June 30, 2018



## Market Returns

For the 1 Year Period Ending June 30, 2018



### US

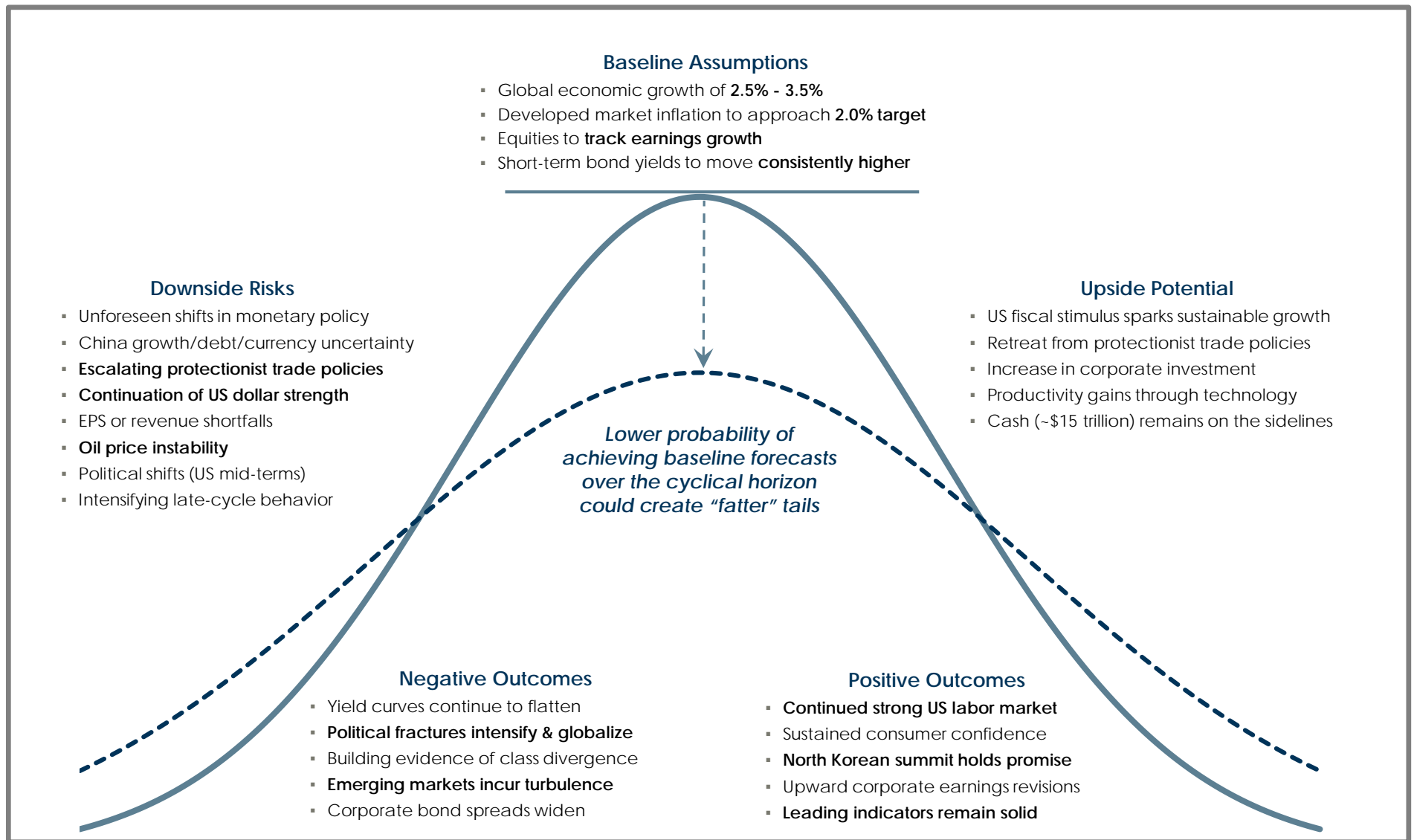
- Although 1<sup>st</sup> quarter GDP was revised down to 2.0%, the US economy is growing at one of its fastest clips in years. **Projections for 2<sup>nd</sup> quarter GDP exceed 3.5%**, with solid readings for consumer and business sentiment.
- Labor conditions remain robust, with the **unemployment rate matching a low that dates back to the 1960's** before settling at 4.0%. Most economists, including those at the Fed, are forecasting continued hiring demand.
- Both the manufacturing and service sectors continue to run at a healthy pace, which should support **strong corporate earnings growth over the coming 12-months**. That said, with the increasingly lofty expectations of economists and analysts, the "surprise" index has been on the decline.
- As expected, the Fed **increased short-term interest rates in June**, to a targeted range of 1.75% to 2.00%. The overall tone of the message was slightly more "hawkish," with the unofficial dot-plot **projecting five more increases by the end of 2019**. Core PCE remains fairly well-contained, but has finally achieved the stated objective of 2.00%.

### Global/Non-US

- **Momentum for the broader global economy has moderated** somewhat, with Europe experiencing a notable slowdown and the disparate **emerging economies feeling the impact of a stronger US dollar**.
- **Escalating and broadening tariffs** initiated by the Trump administration have spurred retaliatory threats/actions from China and much criticism from long-term allies of the US. **Well-entrenched globalization trends are unlikely to be reversed, but protectionism could weigh on growth**.
- The **ECB provided a "dovish" outline for reduced policy accommodation over the next 12-months**. The BoJ lags further behind the Fed's established normalization path, with rate differentials impacting capital flows.
- Beyond the trade issues noted above, **international political tensions remain mixed**. The impacts of Brexit appear to be isolated to the UK and the meetings involving North Korea may hold promise. That said, anti-EU sentiment has built in Italy and tensions in the Middle East have increased.

### Current Issues

- Keeping Score: Evaluating the Facts on the Ground
- Late Cycle Investing: Does it Ever Make Sense to Try to Time the Market?
- Global Divergence: Causation and Implications of a Stronger US Dollar?
- Expectations Matter: Is Growth Sustainable with Less Policy Support?



## Late Cycle Investing: Does it Ever Make Sense to Try to Time the Market?

### Market View:

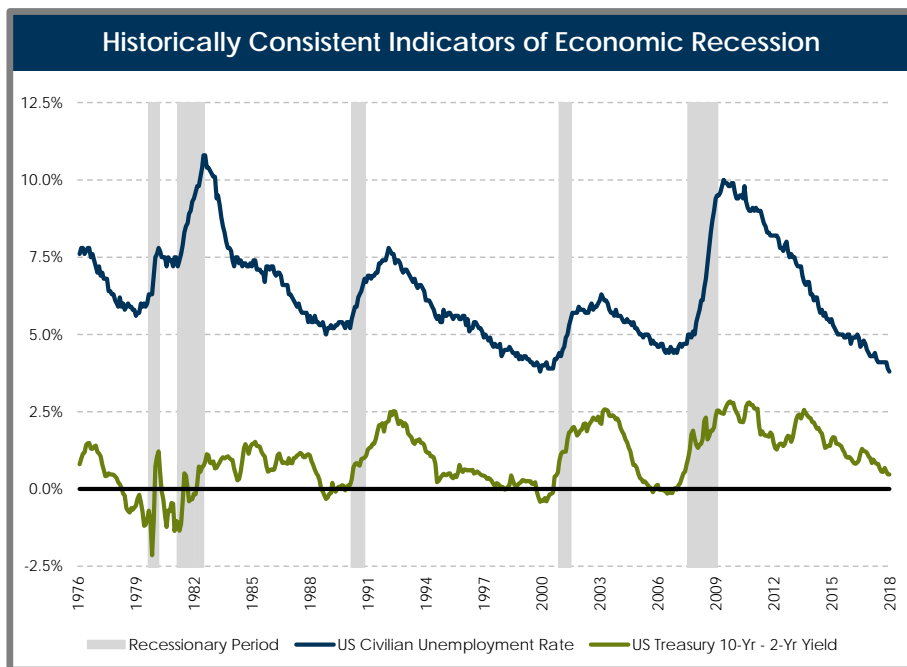
- **An inverted yield curve and increasing unemployment have traditionally been good recession predictors**, with both strongly trending toward precarious levels.
- It's hard to identify a dislocation or "bubble" in the current economy, but **markets anticipate, and valuations appear elevated across various asset categories**.
- **Behavioral finance will play a key role in future market direction**, with investors skeptical about policy-suppressed bond yields alongside policy-supported EPS.

### ACG Position:

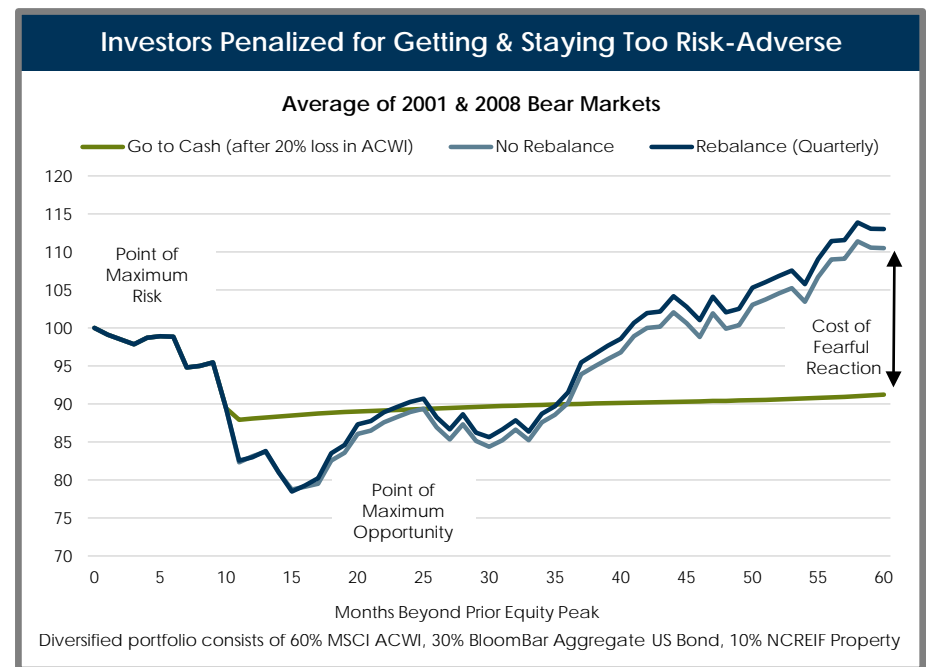
- While correlated, it's important to understand that **economic and market cycles do not always move together**, and peaks are difficult to identify in real time.
- **Levels of anxiety have rightfully increased** since we are now a decade into the post-crisis recovery, and consequently one year closer to recession.
- Active managers welcome the opportunity to take advantage of market dispersion, so **volatility may not be all bad**.

### Portfolio Implications:

- Closely monitor overall portfolio allocations relative to strategic objectives, **minimizing asset allocation drift** with thoughtful rebalancing and cash flow decisions.
- **Incorporate diversified hedging strategies**, including both absolute return fixed income and long/short equity, to enhance downside protection.
- Take into account long-term relationships when establishing portfolio strategy, ideally **preserving upside exposure while avoiding the temptation to chase returns**.



Source: ACG Research, Bloomberg, Bureau of Labor Statistics (BLS), St. Louis Federal Reserve (FRED)



Source: ACG Research, Bloomberg

# Global Divergence: Causation and Implications of a Stronger US Dollar?

## Market View:

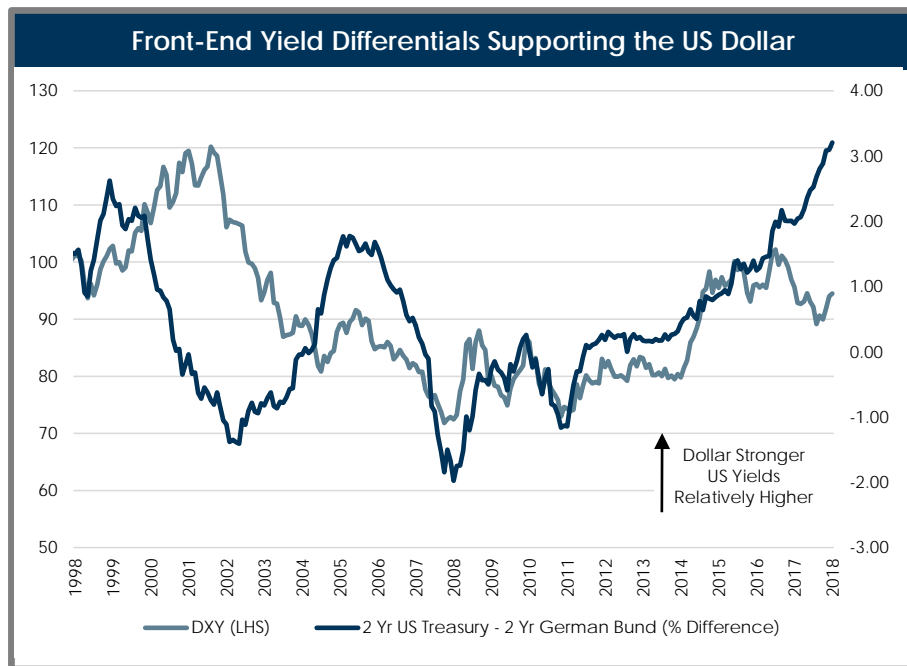
- With **US economic momentum recently pacing well ahead of develop market peers**, the US dollar (as measured by DXY) reversed its five-quarter losing streak.
- A relatively active Federal Reserve has **driven interest rate differentials to a 20-year high**, with foreign central banks facing a somewhat surprising slowdown.
- Trade frictions contributed to a nearly 10% decline in emerging market currencies, as **nervous periods of "risk-off" cause investors to seek haven in the US dollar**.

## ACG Position:

- Forecasting currency performance can be extremely difficult in the short-term, and **foreign exchange is considered a zero-sum game in the long run**.
- Valuations are typically **driven by respective country conditions (interest rates & growth)**, but are **subject to technical factors** such as capital flows and sentiment.
- **A persistently strong US dollar leads to tighter financial conditions** domestically, while also acting as a headwind for US investors' returns from international assets.

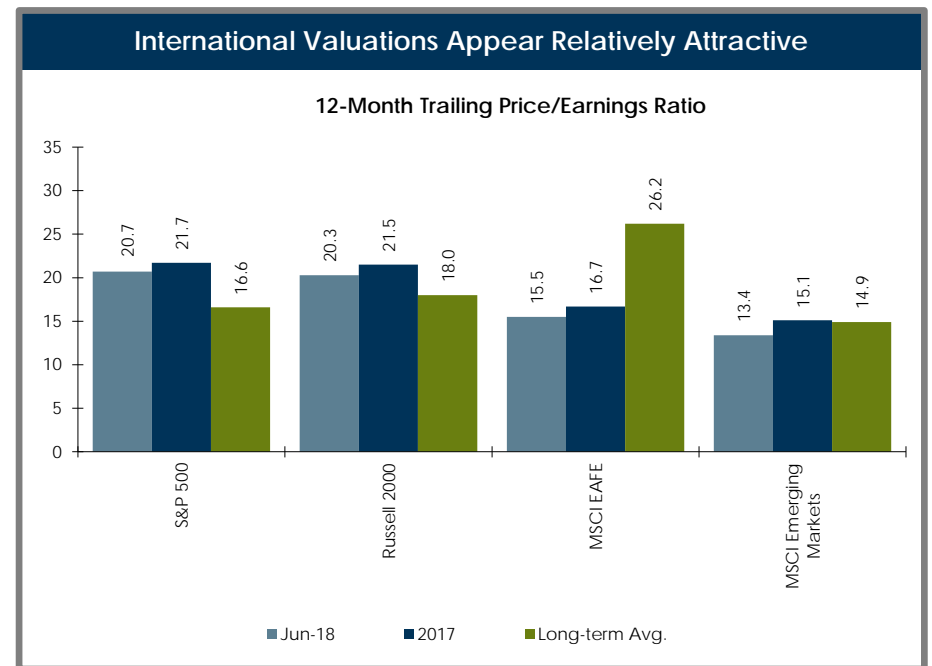
## Portfolio Implications:

- Earnings for large multi-national firms are adversely impacted by US dollar strength, potentially favoring **more domestically oriented small caps**.
- More attractive relative valuations, along with economic cycle and currency diversification, support the **ongoing case for international equities**.
- Employ **active managers** with niche strategies and/or the flexibility to respond to dislocations or heightened volatility across the currency landscape.



Source: ACG Research, Bloomberg

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Source: ACG Research, Bloomberg

## Expectations Matter: Is Growth Sustainable with Less Policy Support?

### Market View:

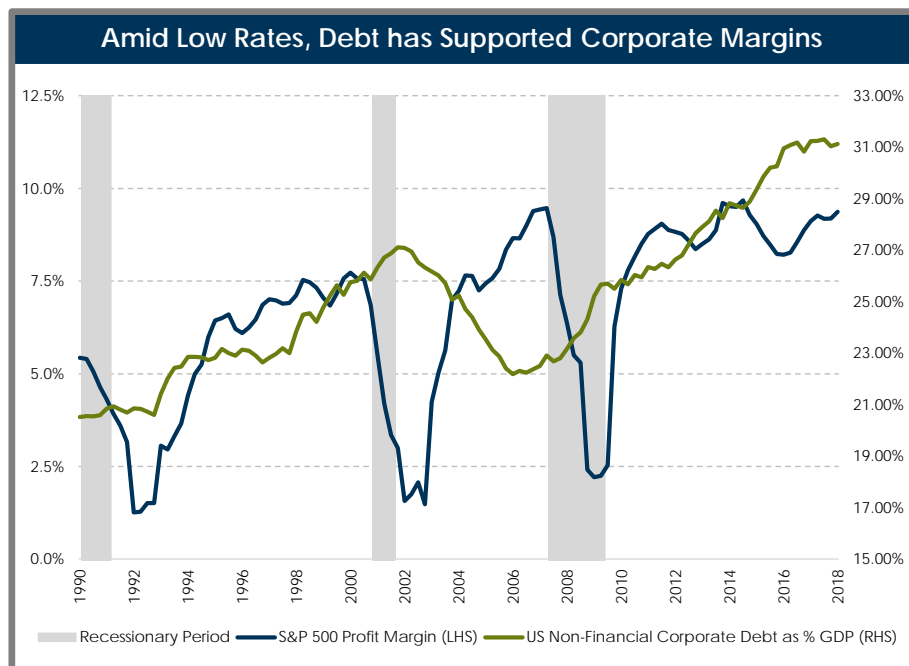
- Benefitting from positive consumer confidence, the recent “Tax Cuts and Jobs Act,” and regulatory rollback, **corporate fundamentals appear relatively strong.**
- Despite **profit margins already residing in the top-decile relative to history**, current analyst estimates suggest nearly 28% EPS growth in the coming 12 months.
- Wage pressures remain surprisingly contained, and **the Federal Reserve’s policy adjustments should be “gradual”** absent a broad-based inflation shock.

### ACG Position:

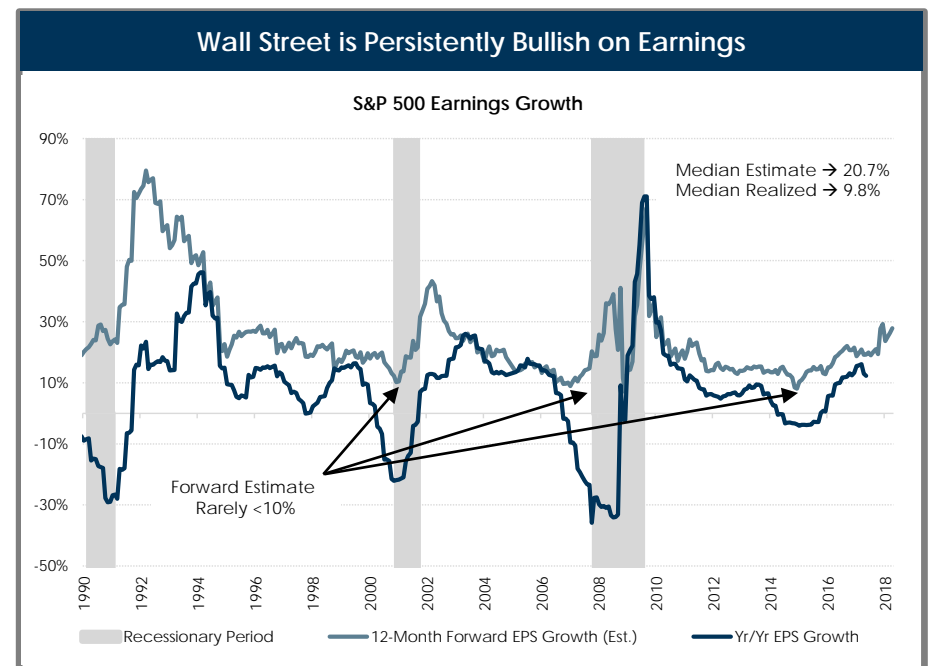
- Although household balance sheets have improved, the **low rates experienced since the financial crisis have encouraged record borrowing by companies.**
- With **cash stockpiles often deployed for M&A or share buybacks**, the refinancing of maturing debt may coincide with higher interest rates.
- Even if robust near-term earnings expectations are achieved, **maintaining momentum becomes increasingly difficult** as policy support recedes.

### Portfolio Implications:

- Consider equity strategies focused on **“quality” companies with relatively strong balance sheets**, and move higher in the capital structure where possible.
- Incorporate hedged strategies for volatility reduction, and **acknowledge that Federal Reserve activity has reduced the penalty of holding cash.**
- **Accept the illiquidity premium offered by private investments** as these strategies offer differentiated results and can mitigate short-term turbulence.



Source: ACG Research, Bloomberg, Bureau of Economic Analysis (BEA), St. Louis Federal Reserve (FRED)



Source: ACG Research, Bloomberg



## Investment Themes (3-5 Years)

Theme	Rationale	Implementation Strategy
Geopolitical & Policy Uncertainty	<ul style="list-style-type: none"> <li>▪ Disparate global fiscal/monetary policies</li> <li>▪ Unknown impact of protectionism</li> <li>▪ Long term constraint from high government debt</li> <li>▪ Political polarization and rising inequality</li> <li>▪ Immigration, nuclear threats, territorial disputes, climate change, social media impact, cyber attacks, terrorist activity</li> </ul>	<ul style="list-style-type: none"> <li>▪ Maintain global diversification; including meaningful non-US exposure</li> <li>▪ Increase risk-reducing and private strategies</li> <li>▪ Maintain disciplined rebalancing strategy</li> <li>▪ Consider enhancing liquidity to exploit dislocations</li> </ul>
Maturing Growth Cycle	<ul style="list-style-type: none"> <li>▪ Ongoing post-crisis recovery globally, driving economic conditions and corporate profitability</li> <li>▪ Improving metrics necessarily precede "peak growth"</li> <li>▪ Dependence on monetary policy stimulus to be tested</li> <li>▪ China transitioning to consumer-driven economy, reduced government spending/lending</li> <li>▪ Productivity and population trends remain challenging</li> </ul>	<ul style="list-style-type: none"> <li>▪ Still emphasize equities over fixed income</li> <li>▪ Focus on actively managed, opportunistic strategies in less efficient asset classes (e.g. US Small Cap, Non-US, EM, fixed income)</li> <li>▪ Allocate to specialized/differentiated managers</li> <li>▪ Consider strategies with a high-quality orientation</li> </ul>
Fixed Income to Remain Challenging	<ul style="list-style-type: none"> <li>▪ Initial conditions slowly improving, but longer-term yields remain relatively low and spreads are tight</li> <li>▪ Central bank policy normalization to influence supply/demand dynamics</li> <li>▪ Inflation expectations driving yield volatility</li> <li>▪ Later stage of economic/credit cycle</li> <li>▪ Liquidity challenges may increase volatility</li> </ul>	<ul style="list-style-type: none"> <li>▪ Retain high-quality fixed income allocation for diversification and portfolio ballast</li> <li>▪ Favor credit and securitized over sovereign debt, but consider shorter-dated maturities</li> <li>▪ Opportunistically include exposure to private debt or other yield enhancing strategies (e.g. HY, EM debt)</li> <li>▪ Incorporate absolute return oriented strategies</li> </ul>
Global Inflation Conundrum	<ul style="list-style-type: none"> <li>▪ Unprecedented global stimulus and tightening labor markets support building wage pressure</li> <li>▪ Difficult to gauge the influence of technology, global market efficiency, and secular demographic trends</li> <li>▪ Rising consumer spending driving demand</li> <li>▪ Energy prices normalizing/stabilizing in higher range</li> <li>▪ Trade policy uncertainty – inflationary/deflationary?</li> </ul>	<ul style="list-style-type: none"> <li>▪ Retain meaningful equity exposure given re-pricing ability for corporate goods and services</li> <li>▪ Retain core real estate (RE) exposures</li> <li>▪ Employ active managers with niche strategies</li> </ul>
Muted Return Expectations	<ul style="list-style-type: none"> <li>▪ Relatively high valuations across asset classes, with policy stimulus acting to "pull forward" returns</li> <li>▪ Potential for increased market volatility would likely result in a period of mean reversion</li> <li>▪ Global economic growth remains positive but tepid</li> <li>▪ Longer-term challenges of demographics/debt levels</li> <li>▪ Yields and inflation advancing from historic lows</li> </ul>	<ul style="list-style-type: none"> <li>▪ Revisit/confirm investment objectives, constraints and strategic allocation</li> <li>▪ Remain diligent with rebalancing discipline</li> <li>▪ Implement private equity and/or debt strategies</li> <li>▪ Consider active strategies with enhanced flexibility</li> <li>▪ Employ risk-reducing/hedged strategies</li> </ul>

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